

## Reconciliation of Non-GAAP Financial Measures – EBITDA

	FY03	FY04	FY05	FY06	FY07	FY08	FY09
Net income	\$ 37,355	\$ 34,797	\$ 35,688	\$ 59,787	\$ 61,211	\$ 84,891	\$ 85,690
Interest, net	13,030	12,398	10,739	8,896	11,184	9,792	10,626
Federal and state income taxes	24,294	17,098	23,215	35,176	34,205	49,051	53,425
Depreciation and amortization	46,132	48,357	52,123	57,185	63,895	67,607	69,406
Loss on discontinued operations, net of tax benefit	1,206	1,431	5,779	1,389	1,651	113	54
Cumulative effect of accounting change, net of tax benefit	-	-	-	1,083	-	-	-
EBITDA	\$ 122,017	\$ 114,081	\$ 127,544	\$ 163,516	\$ 172,146	\$ 211,454	\$ 219,201

	FY10	FY11	FY12	FY13	FY14	FY15	FY16
Net income	\$ 116,962	\$ 105,973	\$ 114,694	\$ 103,814	\$ 126,820	\$ 180,628	\$ 225,982
Interest, net	10,933	28,497	35,192	35,265	39,915	41,225	40,173
Federal and state income taxes	64,620	56,614	65,276	59,802	66,824	101,397	122,724
Depreciation and amortization	73,546	82,355	96,552	111,823	131,160	156,111	170,937
EBITDA	\$ 266,061	\$ 273,439	\$ 311,714	\$ 310,704	\$ 364,719	\$ 479,361	\$ 559,816

	FY17	FY18	FY19	FY20	FY21	FY22	FY23
Net income	\$ 177,485	\$ 317,903	\$ 203,886	\$ 263,846	\$ 312,900	\$ 339,790	\$ 446,691
Interest, net	41,536	50,940	55,656	53,419	46,679	56,972	51,815
Federal and state income taxes	92,183	(103,466)	59,516	78,202	94,470	100,938	140,827
Depreciation and amortization	197,629	220,970	244,387	251,174	265,195	303,541	313,131
EBITDA	\$ 508,833	\$ 486,347	\$ 563,445	\$ 646,641	\$ 719,244	\$ 801,241	\$ 952,464

## Reconciliation of Non-GAAP Financial Measures – ROIC

	FY19	FY20	FY21	FY22	FY23
Net income		\$ 263,846	\$ 312,900	\$ 339,790	\$ 446,691
Federal and state income taxes		78,202	94,470	100,938	140,827
Interest, net		53,419	46,679	56,972	51,815
EBIT		<u>395,467</u>	<u>454,049</u>	<u>497,700</u>	<u>639,333</u>
Tax effect <sup>1</sup>		<u>90,415</u>	<u>105,295</u>	<u>113,986</u>	<u>153,247</u>
Operating profit after depreciation and taxes (a)		\$ 305,052	\$ 348,754	\$ 383,714	\$ 486,086
Lines of credit	\$ 75,000	\$ 120,000	\$ -	\$ -	\$ -
Current maturities of long-term debt	17,205	570,280	2,354	24,466	52,861
Long-term debt, net of current maturities	1,283,275	714,502	1,361,395	1,663,403	1,620,513
Total shareholders' equity	<u>1,408,769</u>	<u>1,643,205</u>	<u>1,932,679</u>	<u>2,240,838</u>	<u>2,660,666</u>
Total invested capital	\$ 2,784,249	\$ 3,047,987	\$ 3,296,428	\$ 3,928,707	\$ 4,334,040
Average invested capital (b)		\$ 2,916,118	\$ 3,172,208	\$ 3,612,568	\$ 4,131,374
Return on invested capital (ROIC) (a) / (b)		10.5%	11.0%	10.6%	11.8%

## Reconciliation of Non-GAAP Financial Measures – Free Cash Flow

	FY21	FY22	FY23
Operating cash flows	\$ 804,088	\$ 788,741	\$ 881,951
Purchase of property and equipment	<u>(441,252)</u>	<u>(326,475)</u>	<u>(476,568)</u>
Free cash flow	362,836	462,266	405,383