

Casey's

INVESTOR DECK



September

2026

The presentation is dated as of September 8, 2026 and speaks as of the date unless otherwise specified.

FORWARD-LOOKING STATEMENTS

This presentation contains statements that may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including those related to the expectations for future periods, possible or assumed future results of operations, financial conditions, liquidity and related sources or needs, business and/or integration strategies, plans and synergies, supply chain, growth opportunities, and performance at our stores. There are a number of known and unknown risks, uncertainties, and other factors that may cause our actual results to differ materially from any results expressed or implied by these forward-looking statements, including but not limited to the execution of our strategic plan, the integration and financial performance of acquired stores, wholesale fuel, inventory and ingredient costs, distribution challenges and disruptions, the impact and duration of conflicts in oil producing regions or other geopolitical disruptions, as well as other risks, uncertainties and factors which are described in the Company's most recent annual report on Form 10-K and quarterly reports on Form 10-Q, as filed with the Securities and Exchange Commission and available on our website. Any forward-looking statements contained in this presentation represent our current views as of the date of this presentation with respect to future events, and Casey's disclaims any intention or obligation to update or revise any forward-looking statements in the presentation whether as a result of new information, future events, or otherwise.

USE OF NON-GAAP MEASURES

This presentation includes references to "EBITDA," which we define as net income before net interest expense, income taxes, and depreciation and amortization. EBITDA is not presented in accordance with accounting principles generally accepted in the United States ("GAAP"). We believe EBITDA is useful to investors in evaluating our operating performance because securities analysts and other interested parties use such calculations as a measure of financial performance and debt service capabilities, and it is regularly used by management for internal purposes including our capital budgeting process, evaluating acquisition targets, and assessing store performance. EBITDA is not a recognized term under GAAP and should not be considered a substitute for net income, cash flows from operating activities or other income or cash flow statement data. This presentation also includes references to "free cash flow," which we define as net cash provided by operating activities less purchases of property and equipment. Free cash flow is not presented in accordance with GAAP. We believe free cash flow is useful to investors in evaluating our cash generation because securities analysts and other interested parties use such calculations as a measure of financial performance, liquidity, and debt service capabilities, and it is regularly used by management for internal purposes including our capital budgeting process, evaluating acquisition targets, and evaluating debt service. Neither EBITDA nor free cash flow are recognized terms under GAAP and should not be considered a substitute for net income, net cash provided by operating activities or other income or cash flow statement data. EBITDA and free cash flow have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our results as reported under GAAP. We strongly encourage investors to review our financial statements and publicly filed reports in their entirety and not to rely on any single financial measure. Because non-GAAP financial measures are not standardized, EBITDA and free cash flow, as defined by us, may not be comparable to similarly titled measures reported by other companies. It therefore may not be possible to compare our use of this non-GAAP financial measure with those used by other companies. For a reconciliation of EBITDA to GAAP net income, for the completed applicable period shown, see the appendix attached hereto.

CASEY'S IS A STAPLE FOR MILLIONS OF AMERICANS

>\$30B

Total Enterprise Value

~3,000

Convenience Stores Operating in 19 States

~800M

Guest Transactions per Year

~50,000

Total Team Members

25

consecutive years of
inside same-store
sales¹ growth

27

consecutive years
of dividend increase

3rd

largest convenience
store chain in the
United States²

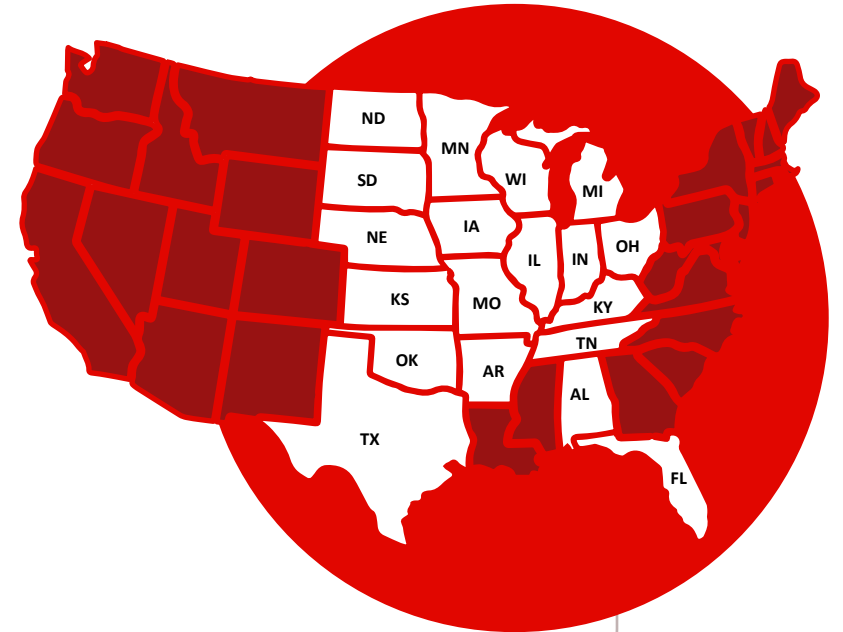
4th

in liquor licenses
among US retailers³

5th

largest pizza chain
in the United States⁴

NASDAQ: **CASy**



Note: Market data, number of locations, transactions, team members as of July 31, 2026.

1 - Inside is defined as the combination of grocery and general merchandise and prepared food and dispensed beverage. Same-store sales is defined as the total sales increase (or decrease) for stores open during the full time of the periods being presented.

2 - By number of stores in the U.S., source CSP Daily News - Top 202 Convenience Stores 2025

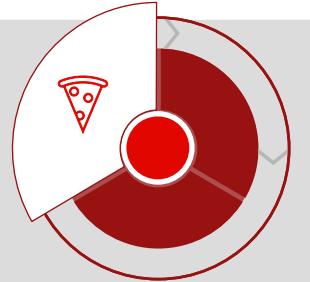
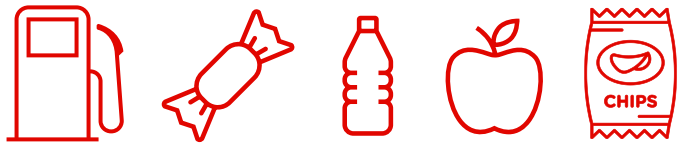
3 - ~1,500 liquor license locations ranks 4th in the United States

4 - 5th largest pizza chain business by number of kitchens in United States, supported by Placer.ai

CASEY'S SITS AT THE INTERSECTION OF CONVENIENCE AND QSR



**CONVENIENCE
STORE**



**QUICK-SERVICE
RESTAURANT**



CASEY'S HAS UNIQUE COMPETITIVE ADVANTAGES IN THE CONVENIENCE AND QSR RETAIL LANDSCAPES

	DIFFERENTIATOR	BENEFIT
 UNIQUE FOOTPRINT	• ~2/3^{ds} of stores in towns of 20K people or fewer	• Stronger market position in rural areas; generally less expensive to build, buy, and operate units
 PREPARED FOOD	• Prepared food is a larger % of inside sales mix¹ • 5th largest pizza chain in the US	• Food sales across all dayparts, with high quality differentiated products and best-in-class margins¹
 ADVANCED TECHNOLOGY	• Rewards platform with >11M (and growing) members • AI-infused resilient and agile tech stack	• Higher transaction value, more frequent visits, and personalized marketing to influence guest behavior
 VERTICAL INTEGRATION	• Products inside store delivered from owned distribution centers • Fuel delivered from owned tanker fleet	• Positive control over value chain that enables service to rural areas and distribution efficiencies
 CONSOLIDATED SCALE	• 3rd largest US convenience retailer in highly fragmented industry • 100% company owned and operated retail stores	• Stronger business relationships with strategic vendors • Enables speed to market through end-to-end control that strengthens both upstream partnerships with vendors and downstream execution at stores

Casey's

QSR INDUSTRY


**PREPARED FOOD &
DISPENSED BEVERAGES**

**OPERATING
COSTS**

THE RESTAURANT INDUSTRY IS DOMINATED BY FRANCHISE OPERATING MODEL

Company-Owned Advantages

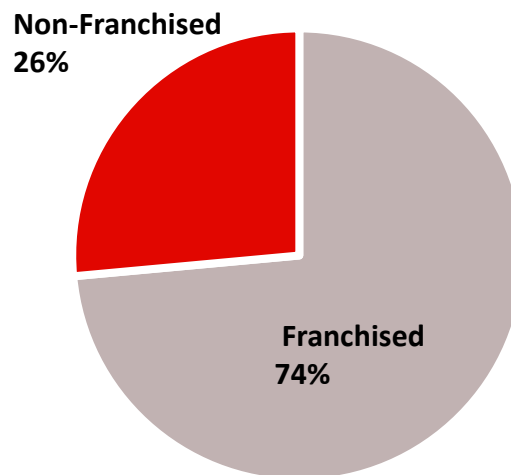
OPERATIONS

- Full control of menu, pricing/promotion, labor
- Faster execution from ideation to implementation
- Better consistency across the store base

ECONOMICS

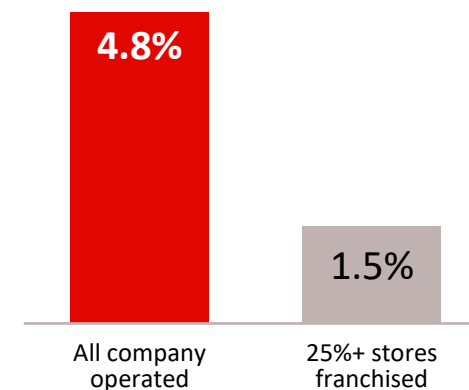
- No franchise or royalty fee
- Optimize decisions for chain, not single store
- Apply scale to enhance store-level performance

US Chain Restaurant Ownership



Company-Owned Outperforms

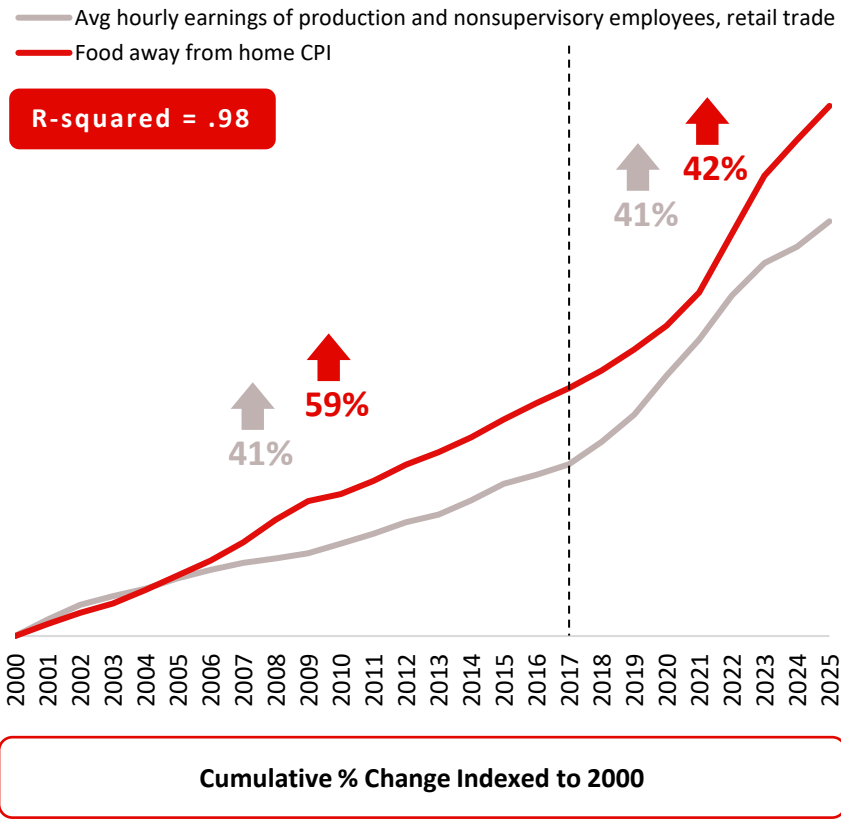
Median Sales Growth Of Top 500 Chains



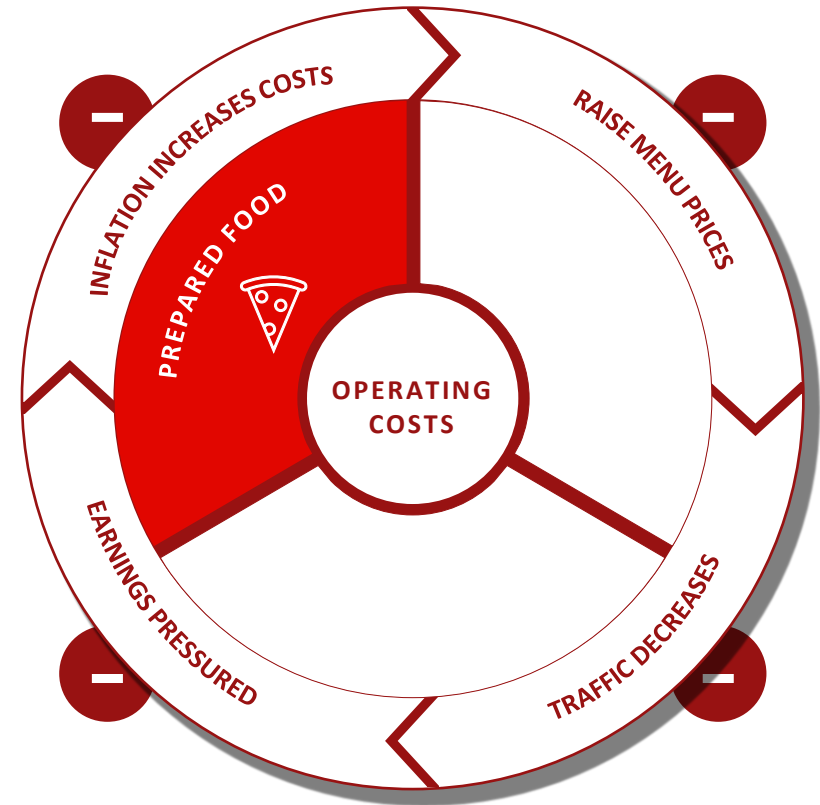
Casey's 100% company-owned and operated retail stores are advantaged against the QSR franchised model

RESTAURANTS RELY ON MENU PRICE INCREASES TO OFFSET PRESSURES

Accelerating Wages Driving Higher Menu Prices...



... Pressuring Traffic and Earnings

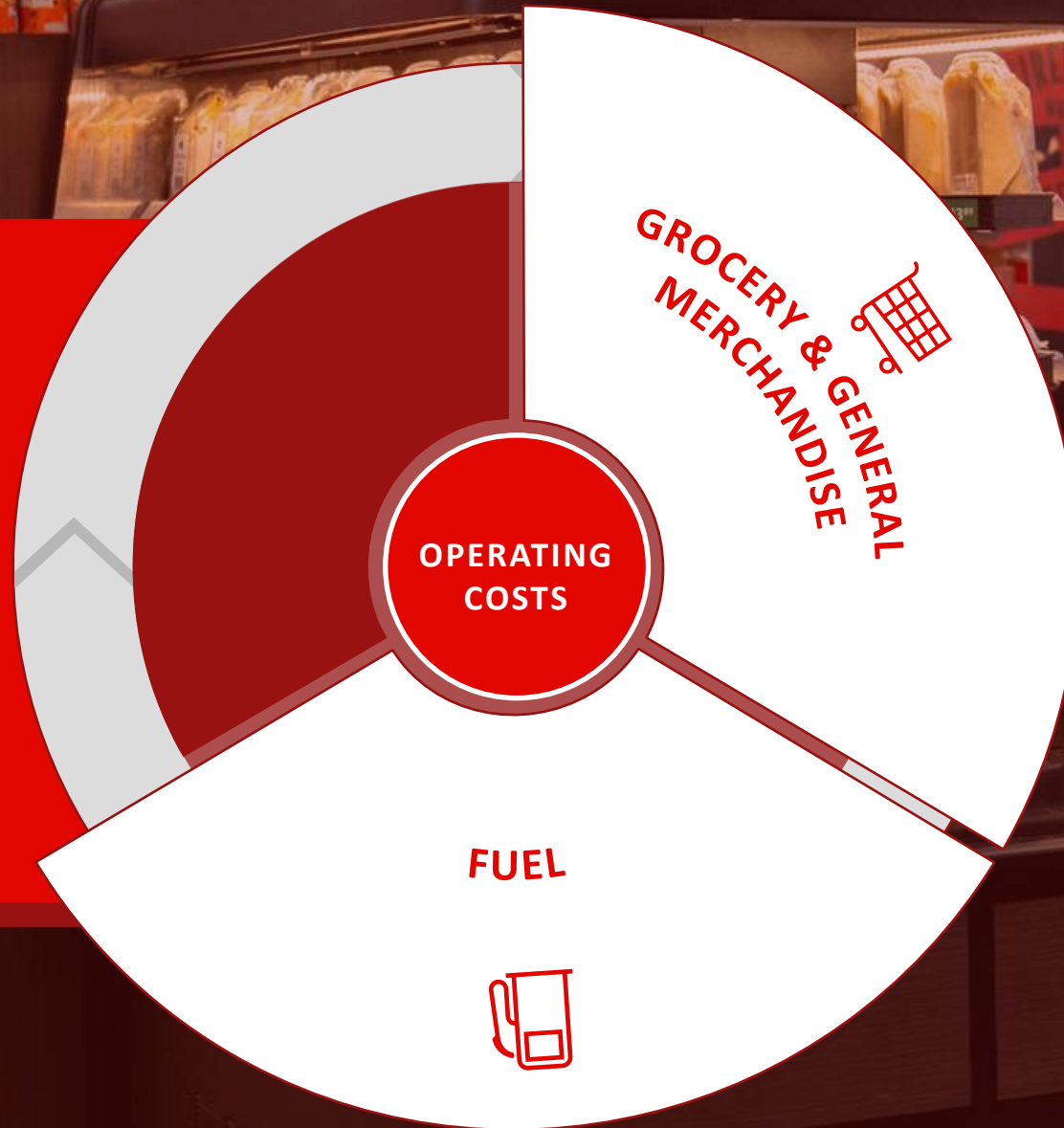


Limited-Service Restaurant Profit Margins are Down ~200 Bps Since 2019

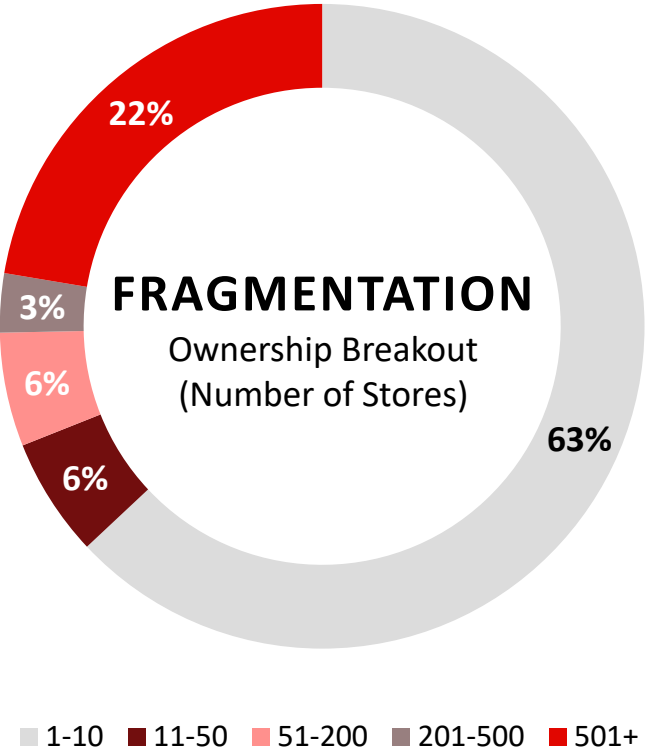
Pure Play / Franchised QSRs Rely on Menu Price Increases to Offset Cost Pressures

Casey's

C-STORE INDUSTRY



THE C-STORE INDUSTRY IS FRAGMENTED AND CONSOLIDATING



CONSOLIDATION

US Convenience Store Count¹

Smaller operators are strategic acquisition targets

# OF STORES	2025	2022	Unit Change	% Change
1-10	95,672	94,928	744	0.8%
11-50	9,038	9,047	(9)	(0.1)%
51-200	8,043	8,791	(748)	(8.5)%
201-500	5,412	5,747	(335)	(5.8)%
501+	33,810	31,661	2,149	6.8%
Total	151,975	150,174	1,801	1.2%

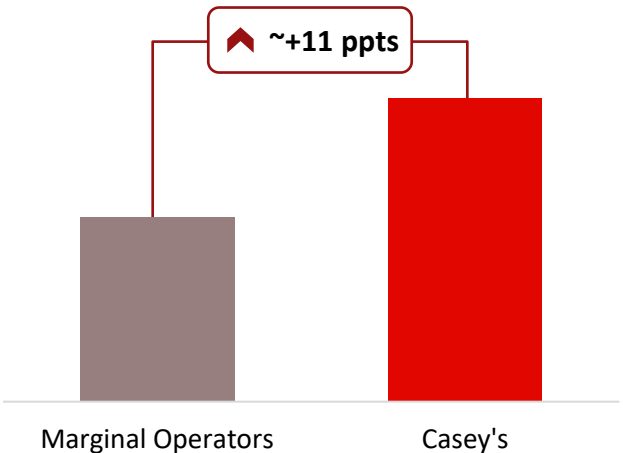
Over the past 10 fiscal years,
**Casey's has acquired
736 stores...**
**WITH 387 STORES IN
JUST THE PAST 3 YEARS**

STORES WITH RESTAURANT-QUALITY FOOD ARE LEADERS IN THE INDUSTRY

Advantaged business mix is driving outperformance

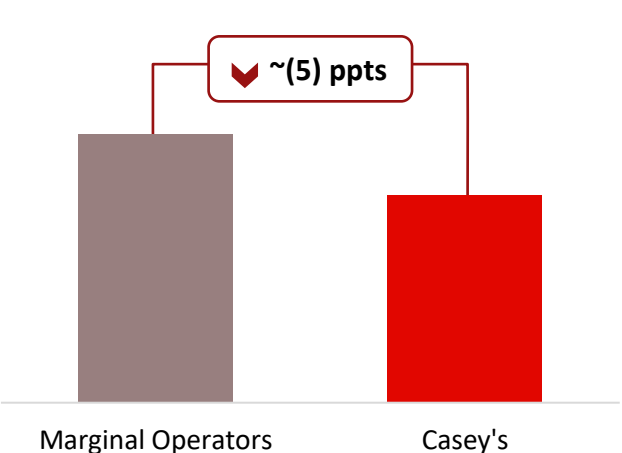
Prepared Food Boosts Sales

% of total inside sales



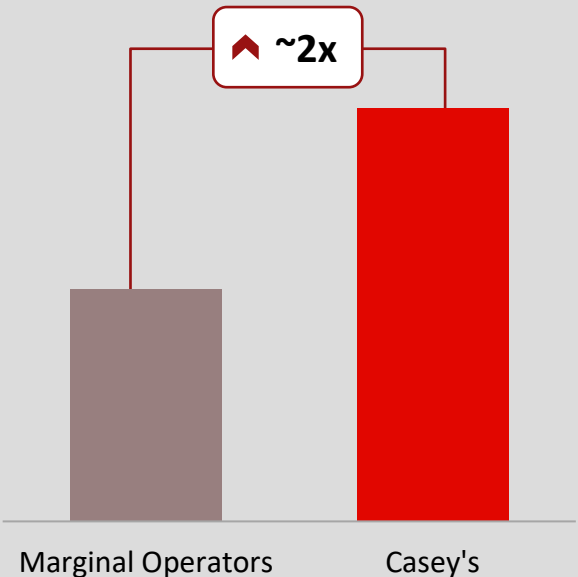
Less Reliant on Cigarettes

% of total inside sales



EBITDA Outperformance

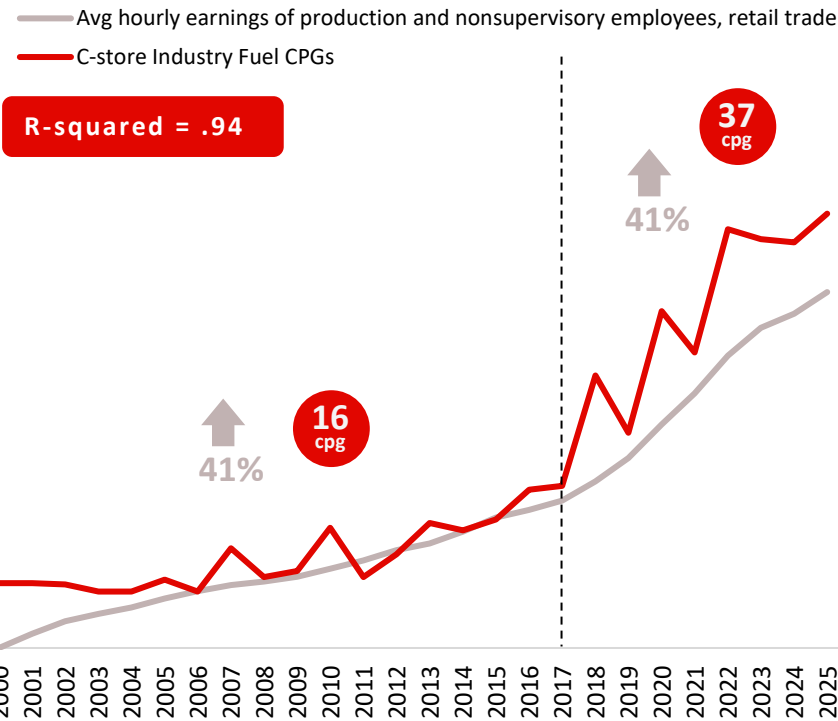
Average per store



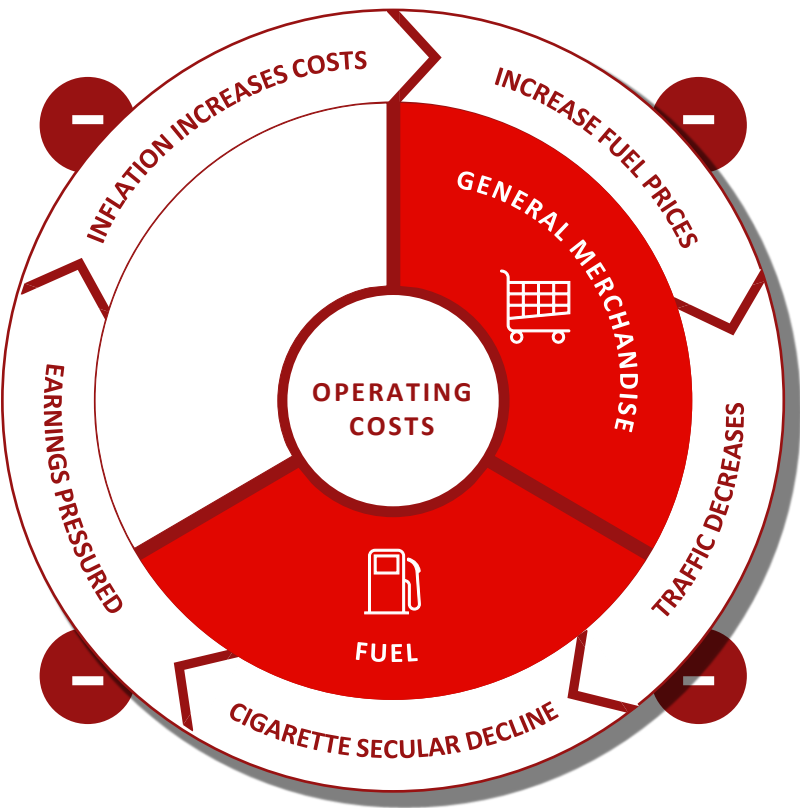
~70% of NACS respondents are not profitable without fuel

MARGINAL C-STORE OPERATORS RELY ON HIGHER FUEL MARGINS TO OFFSET PRESSURES

Accelerating Wages Driving Higher Industry CPGs¹...



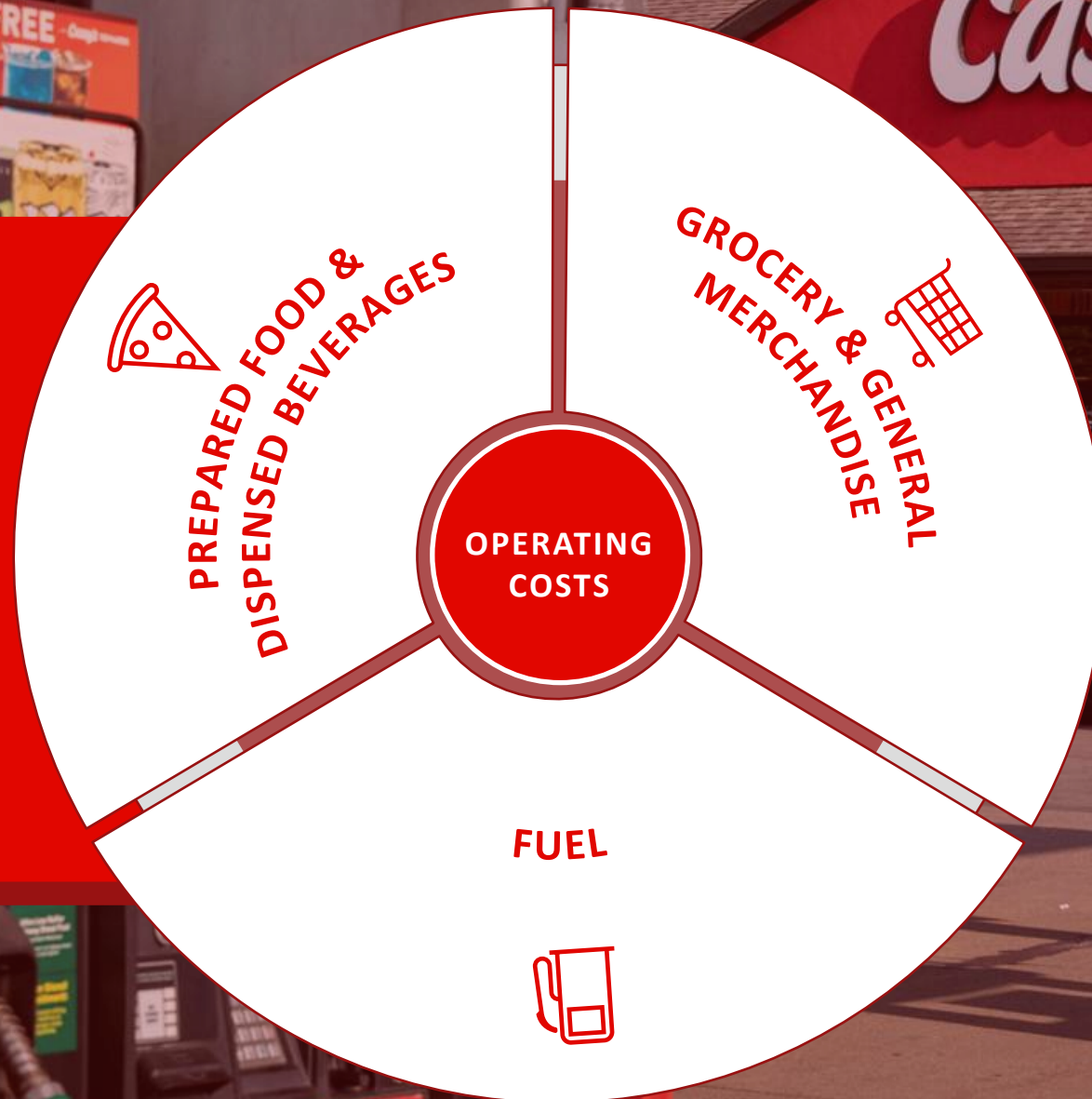
...Pressuring Traffic and Earnings



Many C-Stores Rely on Fuel CPG Increases to Offset Cost Pressures; Especially Those Without a Restaurant-quality Foodservice Offer



CASEY'S ADVANTAGED POSITION



CASEY'S HAS AN ADVANTAGED "CONVENIENCE QSR" FLYWHEEL

Scale, 100% company owned and operated, rural Midwest footprint

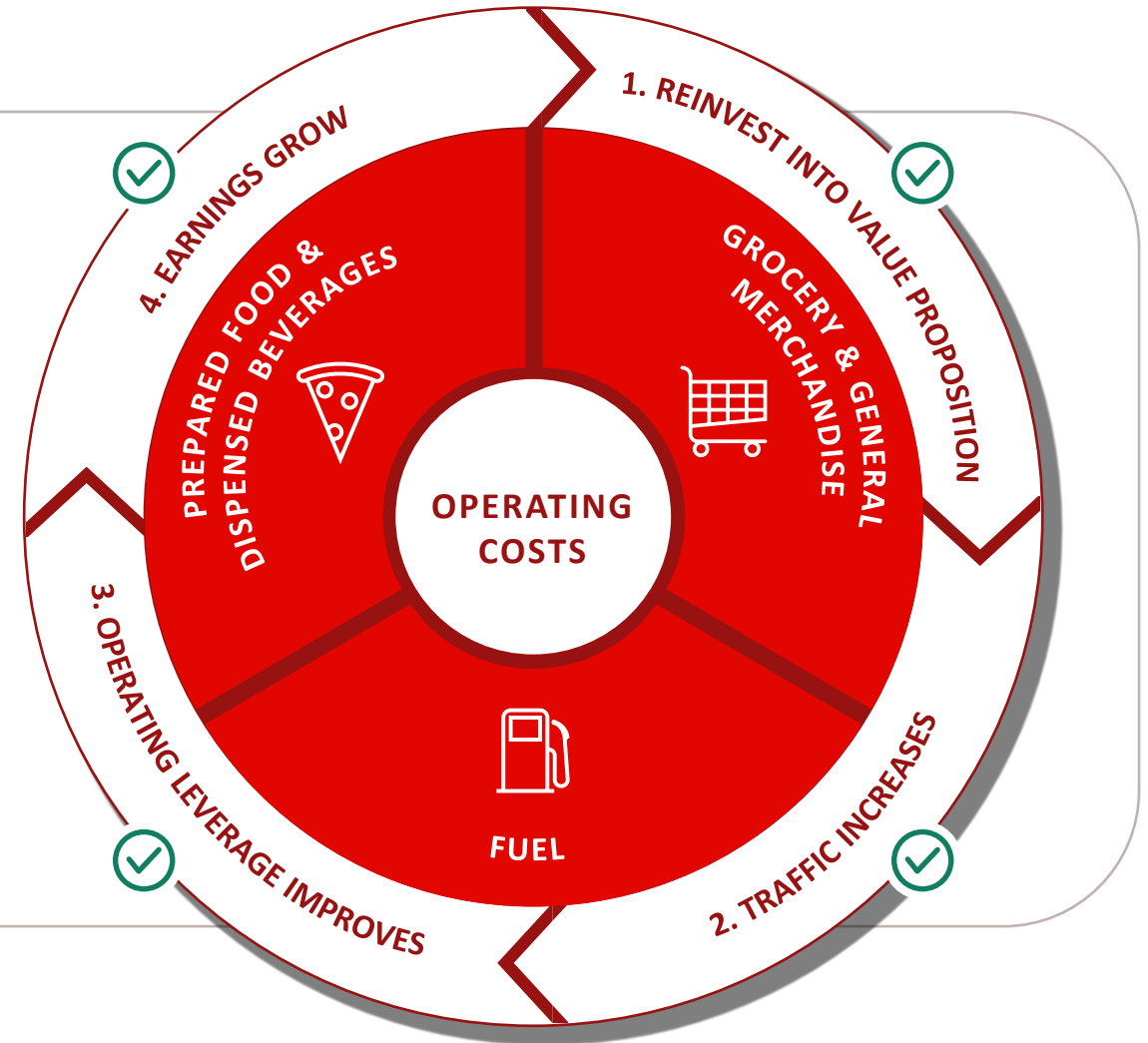
Unique **restaurant-quality** foodservice offer

Robust **private brand** and center store offer

Sophisticated fuel capabilities

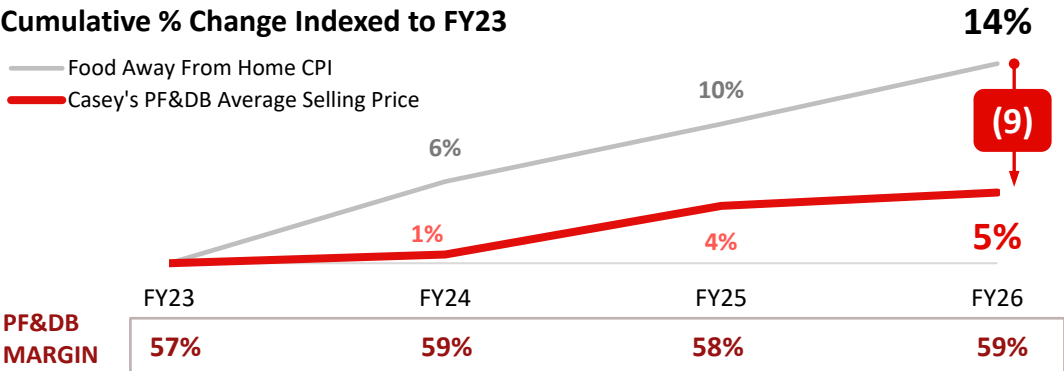
Far less reliant on fuel and cigarettes

Casey's "Convenience QSR" Profile

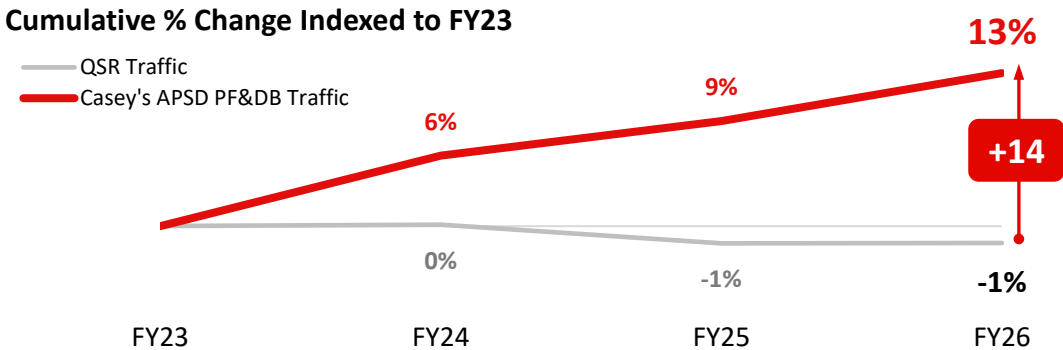


CASEY'S ADVANTAGED FLYWHEEL IN MOTION

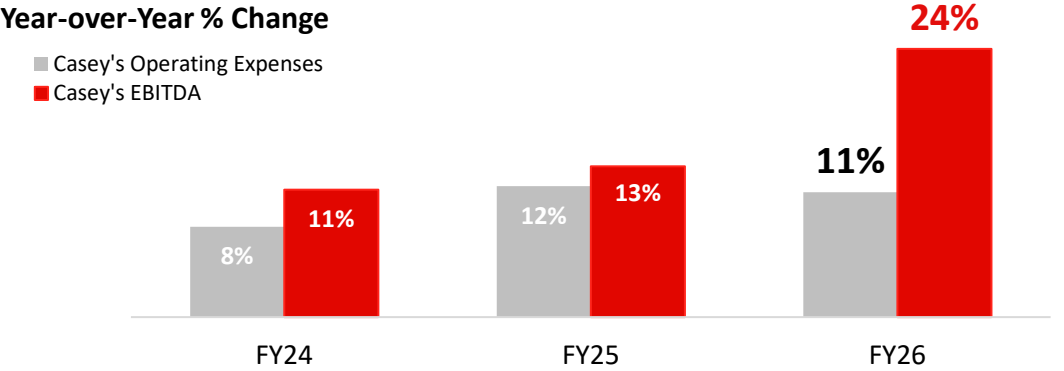
1 Casey's Food Value Proposition Is Widening...



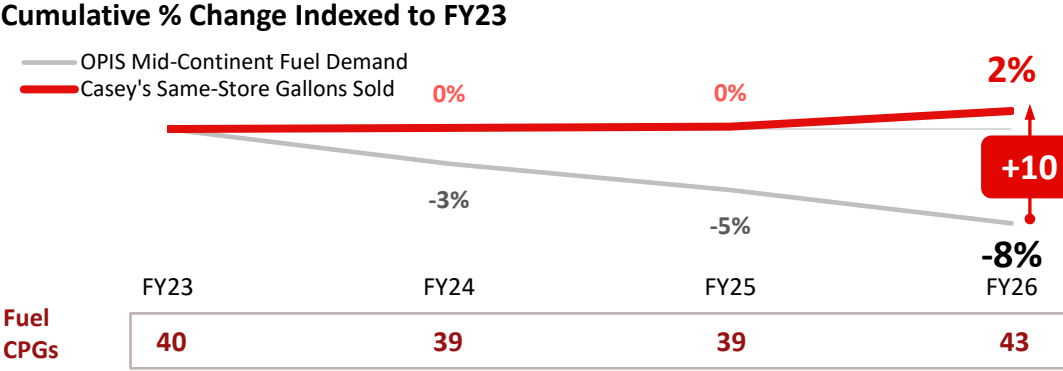
2 ...And Taking Food Share From QSR Industry...



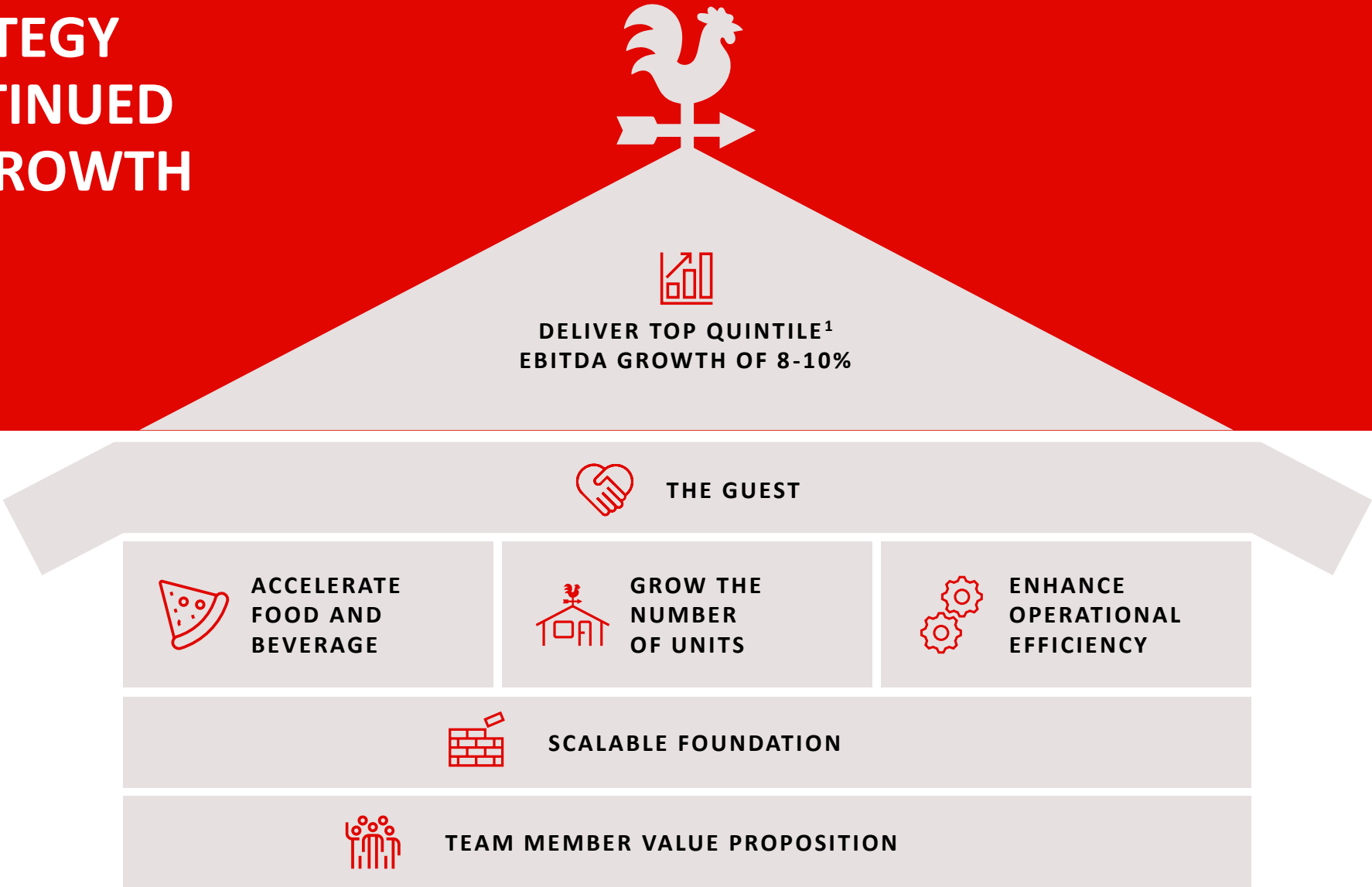
4 ...Driving EBITDA to Grow More than OpEx.



3 ...And Gallons Share From C-store Industry...



PROVEN STRATEGY
DRIVING CONTINUED
PROFITABLE GROWTH



1 – For the FY27-FY29 Plan: Top quintile defined as all S&P 500 and 400 retail and restaurant, excluding retail REIT, constituents, who have grown EBITDA 8% (CAGR) or greater over a 1-year, 5-year, and 10-year period as of calendar year end 2025. Source: S&P Global Capital IQ.

CASEY’S IS COMPOUNDING EBITDA GROWTH LIKE FEW OTHERS

Retailers and Restaurants with 8% EBITDA CAGR or Greater over Defined Time Period



3-YEAR GROWTH PLAN CONTINUES STRONG MOMENTUM

FY27 - FY29 GUIDANCE

EBITDA % GROWTH

8%-10%
CAGR

STORE GROWTH

At least **400** stores
via new builds & acquisitions

SAME-STORE SALES

Inside sales: mid single digit increase

Fuel gallons: ~flat

GROSS PROFIT MARGIN %

Inside store margin expansion

Fuel margin: mid 40s CPG¹

OPERATIONAL EFFICIENCIES

OpEx growth < EBITDA growth

FREE CASH FLOW

~\$2B

¹ – Included for modeling purposes only



A PROVEN EBITDA GROWTH ALGORITHM

EXISTING BUSINESS

OPERATIONAL EFFICIENCIES

- Store simplification
- Supply chain efficiency
- Kitchen optimization
- Centralized scalable support model

SAME-STORE SALES GROWTH

- Relevant assortment
- Culinary innovation
- Strong value proposition
- Omnichannel marketing

GROSS MARGIN EXPANSION

- Enhanced fuel capabilities
- Joint business planning
- Centralized procurement
- Private brands & mix management

4%+

UNIT GROWTH

ACCELERATING UNIT GROWTH

- Small deal M&A
- New builds
- Disciplined approach to larger M&A
- Capture expanded M&A synergies

FUNDS ACCELERATING GROWTH



4%+



OUR “CONVENIENCE QSR” OPERATING MODEL DRIVES COVERAGE ACROSS ALL DAYPARTS

TRIP MISSION		 TRADITIONAL QSR	  TRADITIONAL C-STORES	   CASEY'S
5am – 10:59am	Start My Day			
11am – 1:59pm	Quick Lunch			
After 11am	Need a Pick Me Up			
5pm or Later	Family Dinner			
All Day	Fill in Trip			
2pm – 11:59pm	Alcohol Run			
All Day	Nicotine Restock			
All Day	Lottery			
All Day	Fuel Stop			

70%

Inside guest visits do not include a fuel purchase

31%

PF&DB sales (\$) in dinner daypart

16%

3YR CAGR in average per store day energy drink sales (\$)

PIZZA IS THE CROWN JEWEL



1

SPECIALTY INNOVATION

- | | |
|-------------------|--------------------|
| Twisted Pepperoni | BBQ Brisket |
| Ultimate Meat | Jalapeno Popper |
| Four Cheese | Chorizo Breakfast |
| Sweet Heat | Bacon Cheeseburger |

80% of Whole Pie Growth¹
coming from specialty pizzas



2

VALUE

\$10 Any Large

40% off during College Football

40% off during College Basketball Tournament

Thin Crust Thursday

+43% Growth on Saturdays²
during college football



3

CONSISTENT EXECUTION

Pizza Certification

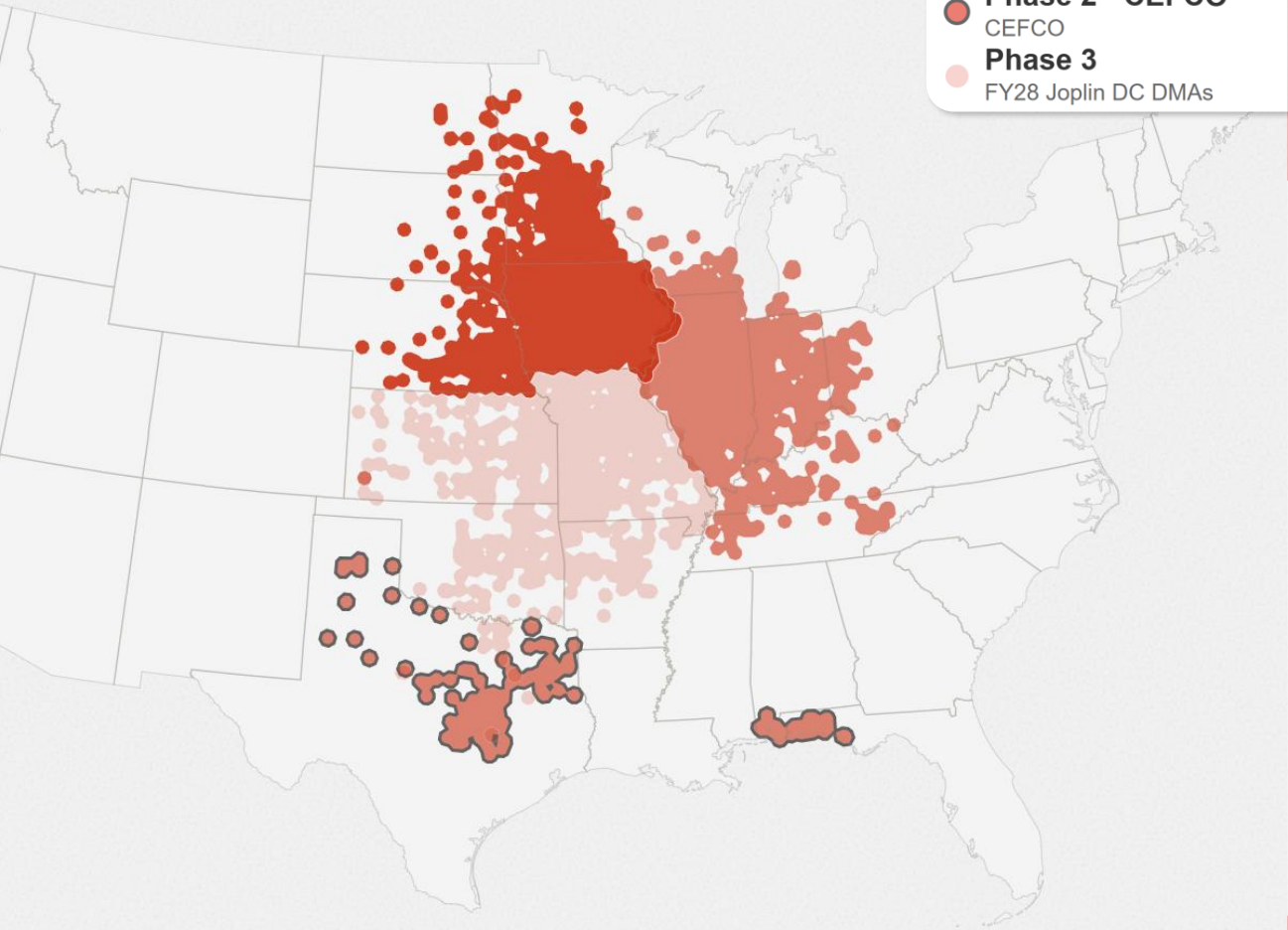
Asset Improvements

Kitchen Simplification

30k+ Team Members
Certified

1 – Represents average per store day sales dollars during FY26.
2 – Represents average per store day units during FY26.

Plan: Scale to remainder of Casey's over next two fiscal years



WINGS IS AN EXCITING PLATFORM



Low competition = high opportunity

~50% of Casey's stores do not have a national pizza or wing chain competitor within 5 miles

Wings as a meal

Guests with a wings-only basket have increased their prepared food order frequency by 30% since their first wings order

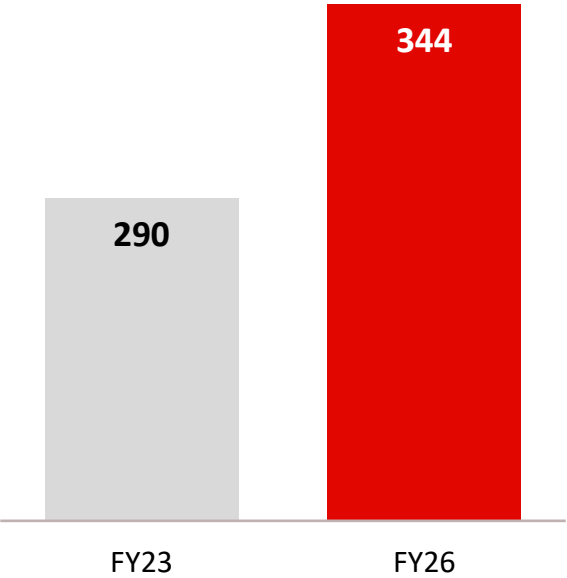
Wings with pizza

Guest who add wings to their pizza purchase have 50% larger baskets

THE CASEY’S BRAND IS HIGH-QUALITY AT A GREAT VALUE FOR GUESTS

Growing SKU Count

~20% Growth In Past 3 Years
in the Grocery & General
Merchandise Categories



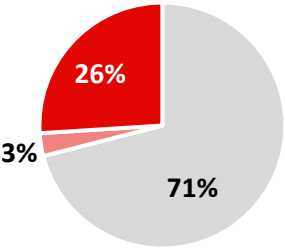
Scaling Across The Store

Participate In
~50%
of Grocery & General
Merchandise Categories

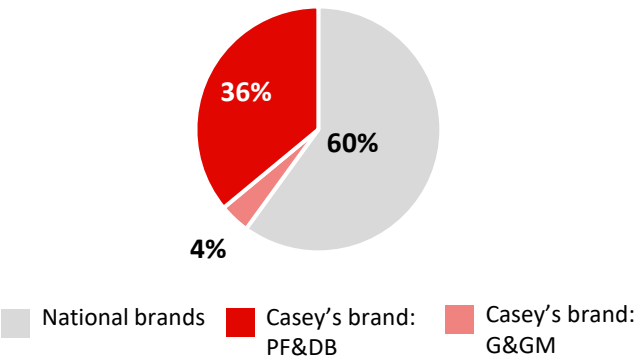


Meaningful Contributions

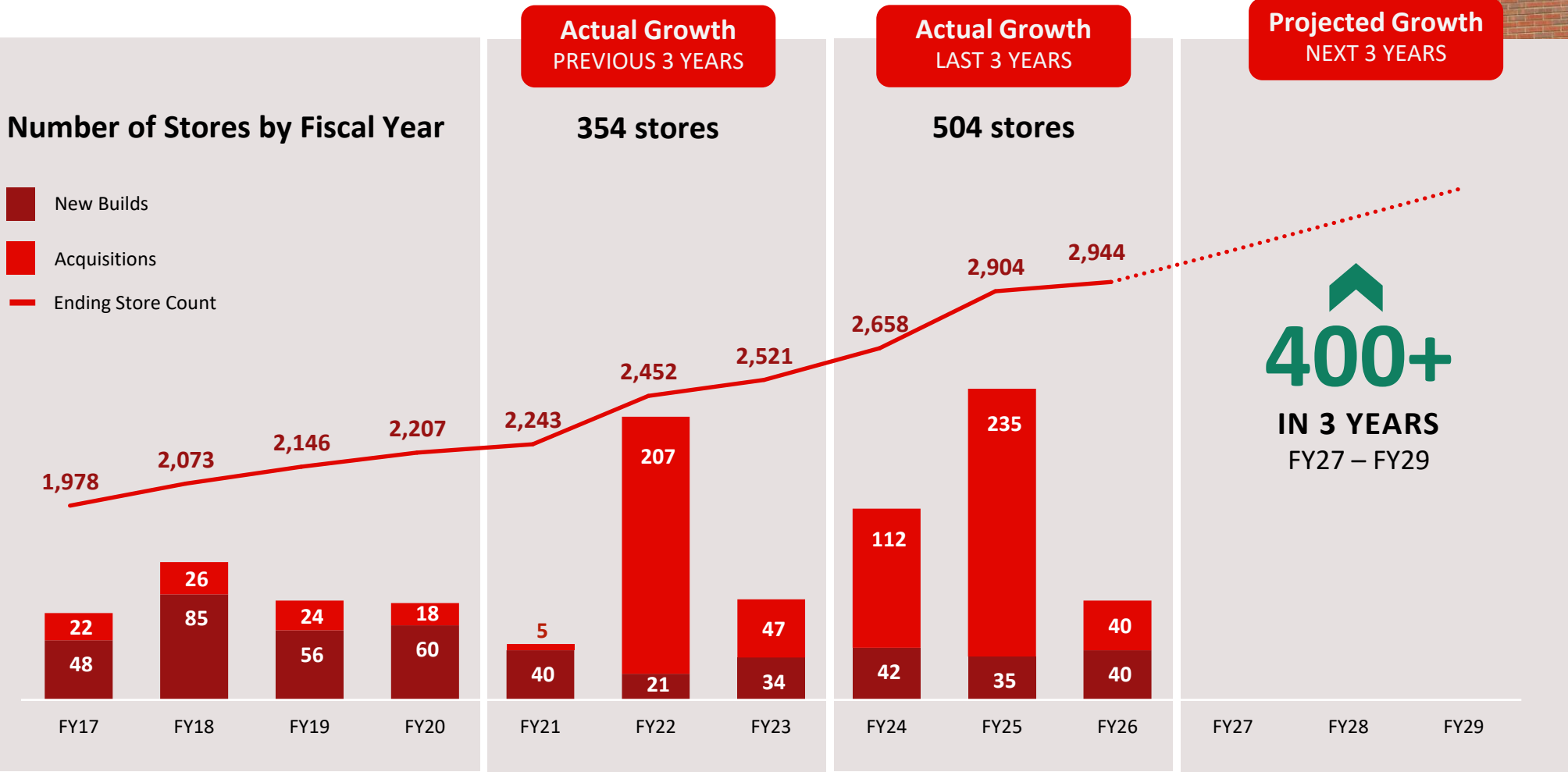
Total Inside Sales

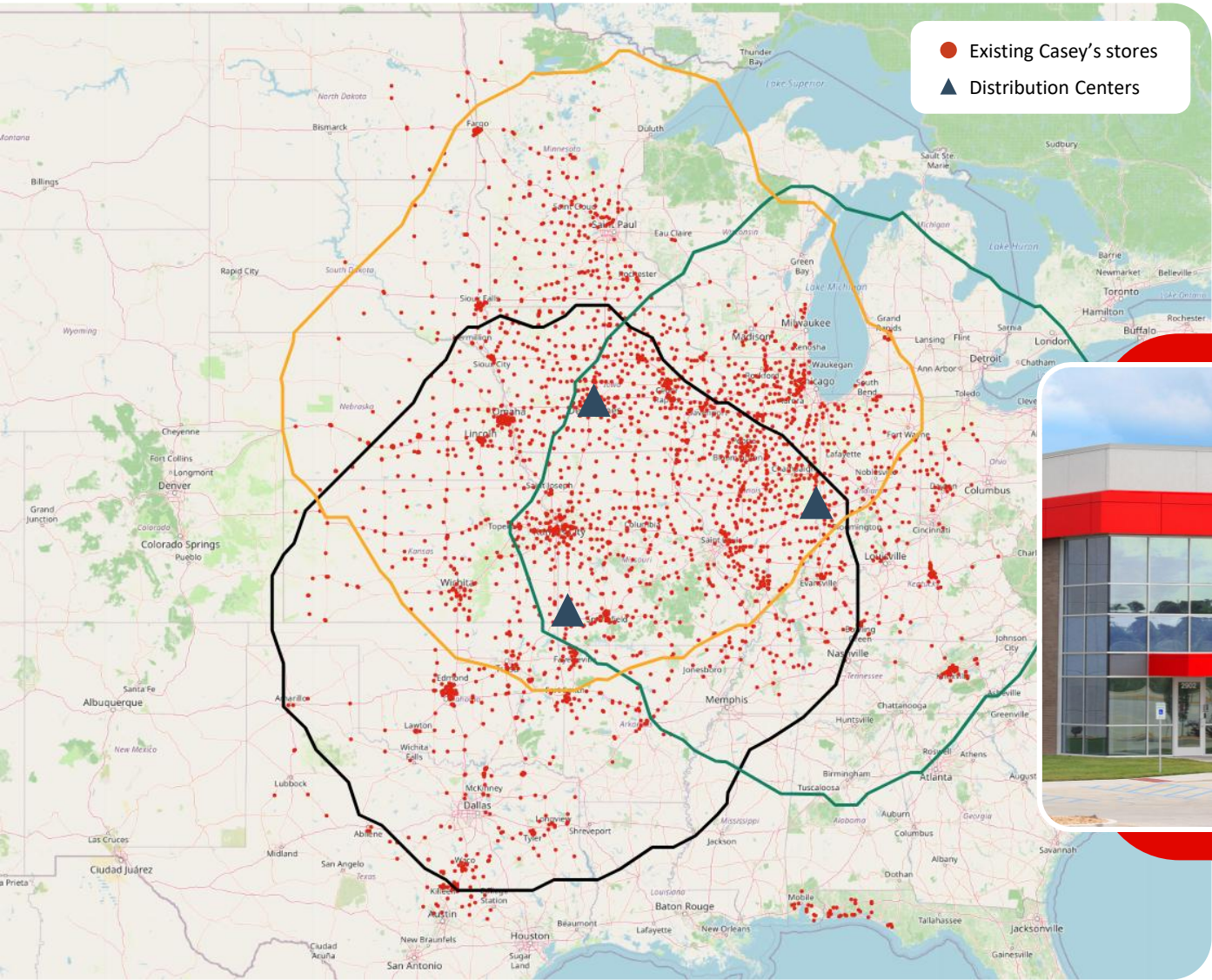


Total Inside Gross Profit



LONG TRACK RECORD OF RATABLE UNIT GROWTH

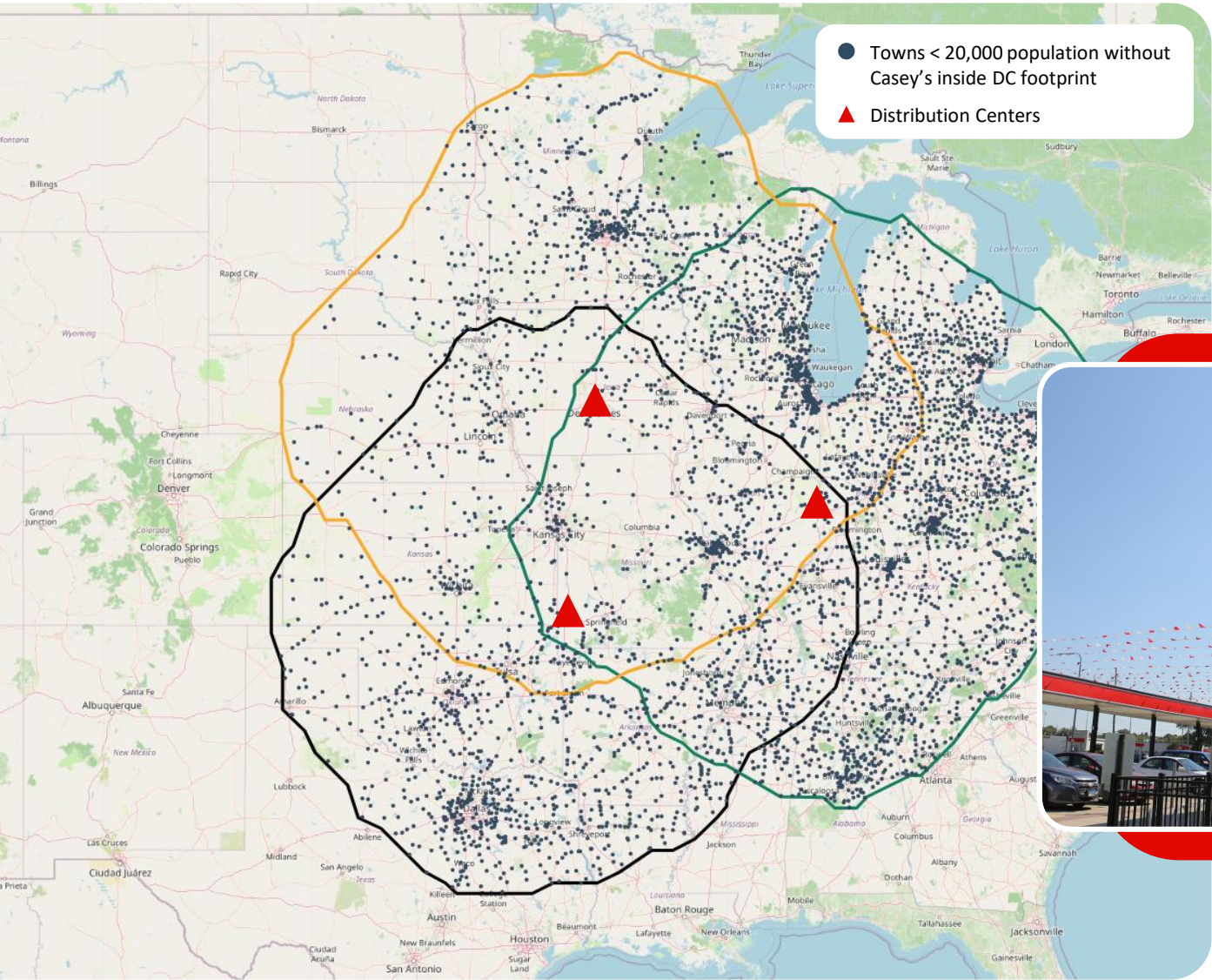




SIGNIFICANT WHITE SPACE TO GROW CASEY'S STORE COUNT



Existing store network efficiently serviced primarily by three company-owned distribution centers

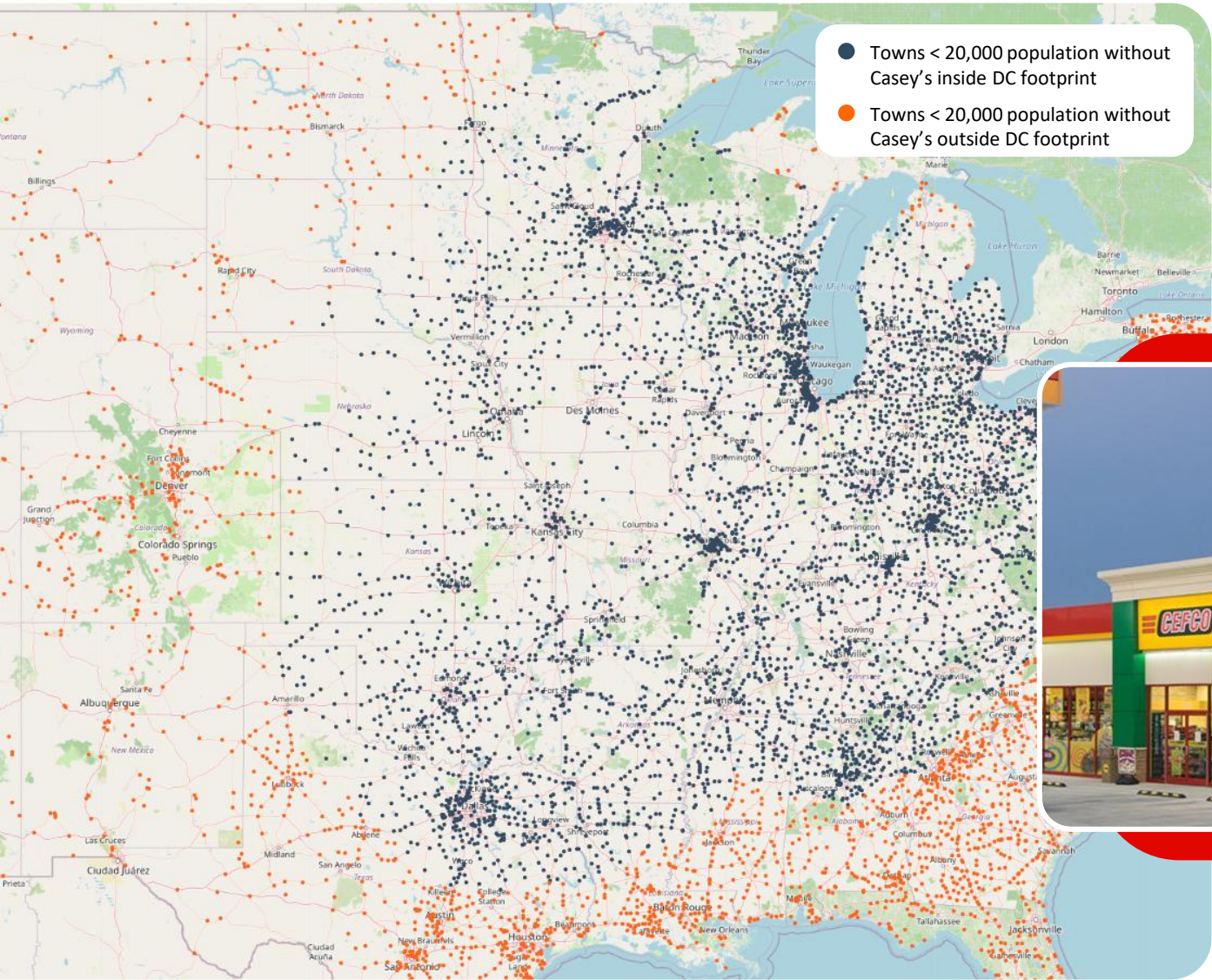


SIGNIFICANT WHITE SPACE TO GROW CASEY'S STORE COUNT



White space inside existing distribution footprint

~75% of towns up to 20,000 people within existing DC footprint do NOT have a Casey's



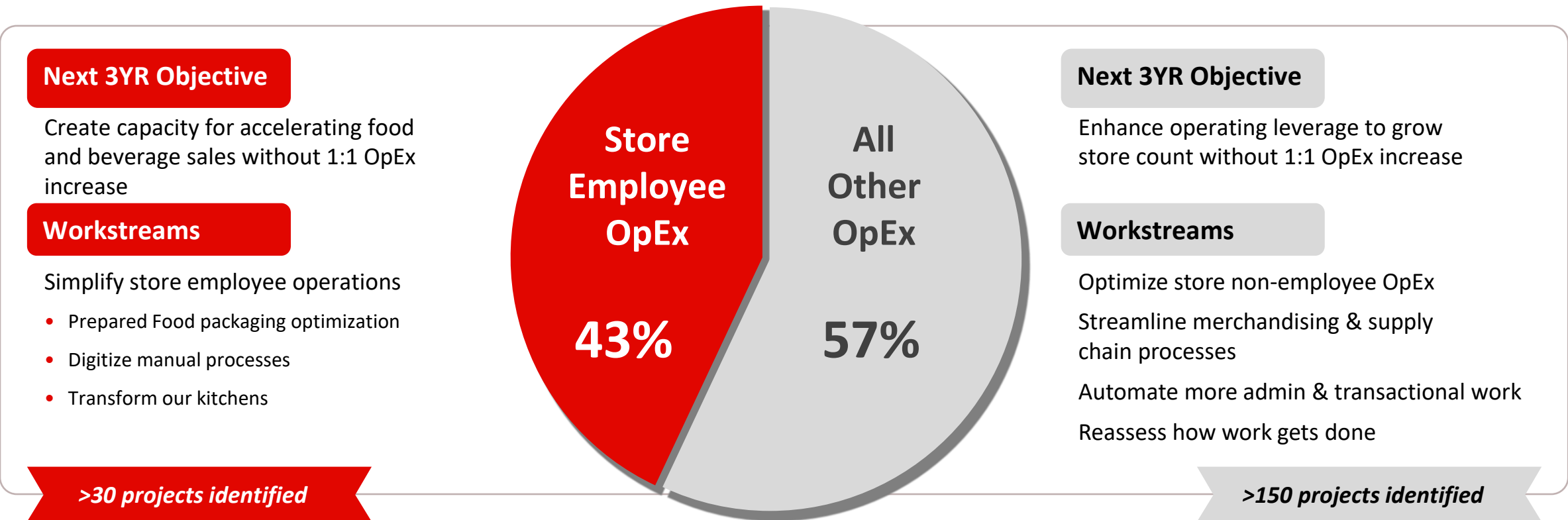
SIGNIFICANT WHITE SPACE TO GROW CASEY'S STORE COUNT



New third-party distribution capability adds even more whitespace for disciplined pursuit of highly strategic acquisitions

EXPANDING FROM STORE TO ENTERPRISE CONTINUOUS IMPROVEMENT

FY26 Operating Expenses



OpEx % Growth < EBITDA % Growth

CENTRALIZED, SCALABLE FOUNDATION SUPPORTS GROWING UNIT COUNT

Requires less incremental investment as stores are added,
improving efficiency and profitability



INCREASING OPERATING LEVERAGE / PROFITABILITY



EXPERIENCED LEADERSHIP TEAM

AVERAGE TENURE

> 6 years

Senior leadership team

> 8 years

Extended leadership team



WHY INVEST IN

Casey's

1

Category-of-one at the intersection of convenience and QSR with a proven **three-legged stool operating model** that creates an **unmatched flywheel for growth**



Clear **competitive advantages**, including unique **rural footprint**, restaurant-quality prepared food, **vertical integration**, 100% company owned and operated retail stores, and **consolidated scale**



High quality products at a great value help grow loyal guest base, **supported by >11 million Casey's Rewards members**



Substantial whitespace opportunity with **proven ability to grow units** via our dual-engine approach of new store builds and acquisitions, with a track record of **successful integration of larger deals**



The **result has been durable**, ratable growth that has **created long-term shareholder value**



Tenured leadership team with deep **industry experience** and a proven track record of **delivering results**

Casey's[®]

Appendix



RECONCILIATION OF NON-GAAP FINANCIAL MEASURES: NET INCOME TO EBITDA

	FY24	FY25	FY26
Net income	\$ 501,972	\$ 546,520	\$ 714,448
Interest, net	53,441	83,951	96,634
Federal and state income taxes	154,188	165,929	222,575
Depreciation and amortization	<u>349,797</u>	<u>403,647</u>	<u>449,958</u>
EBITDA	\$ 1,059,398	\$ 1,200,047	\$ 1,483,615